**EU MISSION IN INDIA**

**GREEN LAND TRANSPORT, SUSTAINABLE MOBILITY, AEROSPACE**

**Pune – Bangalore, 14th – 18th December 2015**

**BUSINESS REGISTRATION FORM**

|  |  |  |  |
| --- | --- | --- | --- |
| **COMPANY’S DATA** | | | |
| **Company name:** | | | |
| **Name of contact person:** | | | |
| **Designation**: | | | |
| **Phone:** | **Fax:** | | **Mobile:** |
| **Email:** | | **Website:** | |

|  |  |  |  |
| --- | --- | --- | --- |
| **Company Details** | | | |
| Total no. of Employees | | Year of establishment: | |
| **Business category** | | | |
| *Manufacturer/***Supplier** *of Machinery or components*  *Trader/Exporter/Importer* | ❒  ❒ | *Service/System Integrator*  *Other (please specify)\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_* | ❒  ❒ |
| Turnover (million /€): \_\_\_\_\_\_\_\_\_\_\_ (2013) \_\_\_\_\_\_\_\_\_\_\_ (2014)  Exports (million /€): \_\_\_\_\_\_\_\_\_\_\_ (2013) \_\_\_\_\_\_\_\_\_\_\_ (2014)  Imports (million /€): \_\_\_\_\_\_\_\_\_\_\_ (2013) \_\_\_\_\_\_\_\_\_\_\_ (2014) | | | |

|  |
| --- |
| **Company Profile** |
|  |

|  |  |  |  |
| --- | --- | --- | --- |
| **Sector of Activity *(Please tick the appropriate box)*** | | | |
| **AUTOMOTIVE** | **RAILWAY** | **AEROSAPCE** | **SUSTAINABLE MOBILITY** |
|  System and components: vehicle, powertrain |  Rolling stock: carbody, running gear, traction systems, auxiliary systems, train control systems, infotainment |  Aircraft manufacturing |  Traffic Management |
|  R&D services: styling, engineering, prototyping, testing |  Infrastructures: electrification, trackworks |  Avionics |  Travel planning systems |
|  Industrial products and services: process engineering, equipment, tooling, control & testing gauge |  Rail control: supervision, automatic train control, signalling field devices, interlockings, TLC |  Components & mechanics |  on board terminals |
|  Other services: management consultancy, logistic, various services. |  Services: engineering, simulation, manufacturing equipment, testing systems, maintenance |  Components of electrical systems for aircraft and satellites |  routes and intermodal transport optimization |
|  Interiors |  Others, please specify |  Composites |  driving styles optimization systems, driving assistance and emergency management |
|  Materials and processing |  |  Defense vehicles and systems |  car-to-car communication & infrastructure |
|  production plant and equipment |  |  Design, analysis, engineering |  fleet management systems |
|  Others, please specify |  |  Interior equipment and furnishing |  Infomobility |
|  |  |  MRO |  Payments |
|  |  |  Prototyping |  Biofuels |
|  |  |  Plants & machineries |  Others, please specify |
|  |  |  Special metalworking |  |
|  |  |  Test & Control Equipment |  |
|  |  |  Systems & subsystems |  |
|  |  |  UAV/OPV |  |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Where do you sell your products / services** | | | | |
| **GEOGRAPHIC AREA** | **0-15%** | **15-40%** | **40-60%** | **60-100%** |
| ITALY |  |  |  |  |
| EUROPE |  |  |  |  |
| INDIA |  |  |  |  |
| ASIA |  |  |  |  |
| USA |  |  |  |  |
| LATIN AMERICA |  |  |  |  |
| MIDDLE EAST |  |  |  |  |

|  |
| --- |
| **Countries exporting to | Type of Presence in these countries (Direct, Agency, JV, License)** |
|  |

|  |
| --- |
| **Countries importing from** |
|  |

|  |  |
| --- | --- |
| **Products | Services Offered** | |
| Kind of products/machinery/components manufactured and/or Services Offered: |  |
| Main field of applications: |  |
| Target user/ end customer |  |
| Product Certifications |  |
| Main Competitiveness of your Product:  *(Design | Quality | Technology | Price | Brand | Range of products)* |  |

|  |
| --- |
| **Main Global Competitors** |
| Please Specify (Company Name & Country) |

|  |  |  |  |
| --- | --- | --- | --- |
| **Information on Company relations with Indian market** | | | |
| Previous Experience in India, if any *(previous visits, past experiences, present or past customers / suppliers, etc…):* | | | |
| Would you like us to contact any specific Indian company?YES ❒ NO ❒ *If yes please specify name & contact* | | | |
| ***NAME*** | ***CONTACT PERSON*** | ***MOBILE / TEL*** | ***EMAIL*** |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| Is there any Indian company that you would NOT like us to contact?YES ❒ NO ❒ *If yes please specify name & contact* | | | |
| ***NAME*** | ***CONTACT PERSON*** | ***MOBILE / TEL*** | ***EMAIL*** |
|  |  |  |  |
|  |  |  |  |

|  |
| --- |
| **Business interest in the Indian market** |
| Please outline the main features of your business proposal: |

|  |
| --- |
| **Type of collaboration seeking in India** |

|  |  |  |  |
| --- | --- | --- | --- |
| *Commerci*al | | *Industrial* | |
| *Export of products to India* | ❒ | *Manufacturing JV* | ❒ |
| *Regular import of items / components* | ❒ | *Technology transfer* | ❒ |
| *Agency/distributorship agreement* | ❒ | *License Agreement* | ❒ |
| *Turnkey projects* | ❒ | *M&A* | ❒ |
| *Other (please specify*) | ❒ | *Other (please specify)* | ❒ |

|  |  |
| --- | --- |
| **Delegate Information - Languages Spoken** | |
| Delegate Name: | |
| Designation: | |
| Tel: | Mob: |
| Email: | |
| Languages Spoken: | |

Signature of the contact person ……………………………………

Date and Place: ………………………………………………………...